

## WINTER ISSUE 2023-2024

Each objective represents the various steps we need to take if we want to continue to maintain the economic strength and representation we have historically enjoyed as the 'Voice of Business' in Quinte West.

Suzanne Andrews, CEO

# BUSINESS CONNECT

Serving Trenton, Frankford, Sidney and Murray Ward



## **President's Message**

It is hard to believe that my term as Chamber President is quickly coming to an end. It has been an absolute pleasure serving the business community of Quinte West this year and I look forward to transitioning to past present and serving under a new president.

2023 was a very successful year at the Chamber, hosting incredible events, including the Presidents Dinner & AGM, State of the City, Home Show, the Chamber Golf Classic, Quinte Business Week, Santa Claus Parade, and several Get Connected networking events. Our Chambers interaction with the local business community is second to none and I am very proud to have played a small part.

This year, we had the task of developing a new strategic plan which updated our Mission Statement and Vision. Updating this plan was incredibly important for our team as we continue to look to the future to remain the essential partner for our local businesses. During this process we

held meetings to discuss how the goals of the Chamber have evolved over the years and how we could update our brand to better represent the current needs of the business community. The three goals in our strategic plan are: 1) Define our Identity, where we have put the wheels in motion to rebrand the Chamber to keep up with evolving aesthetics and marketing appeal. 2) Convenor of Leaders, develop partnerships to support and grow the business community together. Continuity of Excellence, where we are making plans to ensure the high level of professionalism you expect continues even though things might change internally.

To close, I would like to iterate that it has absolutely been an honour to work with the team at the Chamber, the Board of Directors and the business community this past year, and I look forward to what the future has instore.

Matthew Doty, Chamber President

## **Upcoming Events**

## DECEMBER 14 CHRISTMAS OPEN HOUSE

Chamber office, 97 Front St. Trenton 5-7pm

## DECEMBER 18 QUINTE YOUNG PROFESSIONALS HOLIDAY SOCIAL

The Grind and Vine, 5-7pm

## JANUARY 10

Q1 MEMBERSHIP MEETING

VIA Zoom, 4-5pm

## JANUARY 26 STATE OF THE CITY

Ramada Hotel Trenton, 12-1:30pm

## FEBRUARY 7 GET CONNECTED

Cannaco The Cannabis Store 39 Dundas St. W, Trenton, 5-7pm

## **APRIL 6**SHEN YUN

Bus Trip - leaves Chamber office 9am - 6pm

## 2023 CHAMBER BOARD OF

**DIRECTORS** MATTHEW DOTY 613-243-0130 President Whitley Newman Insurance & **Financial Services BRENT PARSONS** 416-834-9259 Vice President Parsons Cafe & Catering **BEV WOODS** 613-743-5523 Treasurer Gift from the Heart KELLY MARTIN 905-914-7454 **Corporate Secretary Total Sports Quinte RICK DAVIES** 613-392-7635 Past President PropertyGuys.com **DIRECTORS ROSI OUELLETTE** 613-965-1234 SHAWN LAUZER 613-403-0741 **Trinity Fire & Security** 613-961-7999 **EILEEN BROWN** Trenval Business Development Corporation

TAMMATHA DENYES 613-968-7755 Quinte Business Accounting

AL FLIELER 613-394-9844 GlobalMed

JATIN PANCHAL Comfort Inn

JENNIFER CHANDLER 613-922-8725 Simple Desk

DAVE O'NEIL 613-392-2841
City Liason
Councillor City of Quinte West

613-392-7635

#### **STAFF**

SUZANNE ANDREWS

CEO

JENNIFER SNIDER
Membership Services

MORGAN SCOTT
Special Events Coordinator

EMMA CROWLEY
Communications Coordinator
& Membership Assistant

613-392-7635



## Member News - We have a Plan

This has been an incredibly busy and rewarding time for us all at the Quinte West Chamber of Commerce. It was a planning year for us as we developed a brand-new strategic plan to guide our operations over the next several years. The support we received from our member businesses and our community partners through this process has been tremendous and we enjoyed connecting with so many of you throughout the year and gathering your feedback.

Planning and building good strategy can have many benefits, such as:

- Improving performance and efficiency
- Enhancing creativity and innovation
- Increasing motivation and satisfaction

We approach the development of a new strategic plan as an excellent opportunity to conduct a deep dive into our operations and governance to ensure we are offering the best services and support possible to our local business community. From its inception, the development of the Strategic Plan has been designed to incorporate the views and opinions of members, directors, chamber staff and community partners.

We started with a detailed Membership Survey as your feedback is vital to ensure we remain a relevant and essential partner for your business. This was followed by the board updating our Vision, Mission and defining our Corporate Culture and Value Statements. They also completed a Situation Analysis (SWOT) of our current operations to look for new opportunities for our organization to grow and better support local business. The development of the Goals and Objectives by staff & committees came next; along with the Key Results we are looking to achieve.

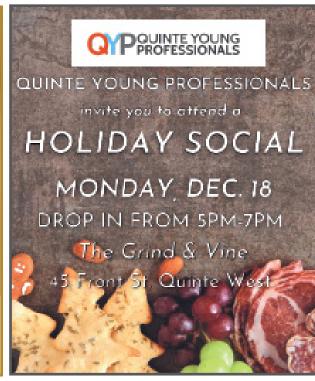
This Strategic Plan will continue to evolve and change as it moves through its life span. The Plan is not a stand-alone document and is designed to work in conjunction with our business and communication plans. Each objective represents the various steps we need to take if we want to continue to maintain the economic strength and representation we have historically enjoyed as the 'Voice of Business' in Quinte West.

Suzanne Andrews, CEO





Join us here at the QWCC (97 Front Street, Tranton) for our feative Christmas Open House! The wine, beer, punch, and snacks will be on us, let's calebrate the season together!







Join us at CannaCo The Cannabis Company to engage with your local business community, enjoy light refreshments, snacks, and door prizes. Take this opportunity to also learn about the fast-growing cannabis industry!

Pairtury 7 | 5:80-7:00per 29 Danales St. West, Treaters



Calm the nervous system and clear the shadows to optimize mental, emotional and physical well-being

- virtual
- private and confidential
- · free meet and greet

www.fromshadowstosoullieht.com fromshadowstosoullieht@email.com



## **New Members**

## ART EXPLORERS ACADEMY

Michelle Doran 54 Market Square, Trenton, ON K8V 3V5 Phone: 343-367-3599 artexplorersacademy@gmail.com www.artexplorersacademy.com Art. Education

## ARTISTIC QUILTS WITH COLORS

Jinni Beens
1963 Old Hwy 2,
Belleville, ON K8N 4Z2
Phone: 613-966-4715
info@artisticquiltswithcolors.com
www.artisticquiltswithcolors.com
Quilting, sewing supplies, fabric,
sewing machines and classes

#### **BASE 31**

Sarah Fox 26-343 County Rd 22, Picton, ON K0K 2T0 Phone: 613-476-3064 sarah@base31.ca www.base31.ca *Entertainment* 

#### **BARBACOA BOYZ**

Christina & Jamie Beeston Trenton, ON K8V 4C4 Phone: 289-482-1171 barbacoaboyz@gmail.com www.barbacoaboyz.com Foodtruck, food service, catering

#### **CASH N CARRY BRANDS**

Basir Babar 18 Stockdale Rd, Trenton, ON K8V 5P6 Phone: 1-844-246-1366 info@cashncarry.ca www.cashncarry.ca Wide range of high-quality products

#### **CONTRAST MEDIA**

Audrey Lessard
6 Douglas Rd,
Trenton, ON K8V 5P8
Phone: 613-965-5949
kate.fitzsimmons@
contrastmedia.ca
www.contrastmedia.ca
Marketing, signage, printing

## DIMITRI'S PIZZERIA & RESTAURANT

Rakesh Parmar 22 S Trent St. Frankford, ON K0K 2C0 Phone: 403-667-8727 himanigroupinc@gmail.com www.dimitris.ca Restaurant

### ECLUSION ENTERTAINMENT

Safir Babar 18 Stockdale Rd, Trenton, ON K8V 5P6 Phone: 1-844-792-5277 info@eclusion.ca www.eclusion.ca Event managment company

### **EGGSMART**

Audrey Lessard 6 Douglas Rd, Trenton, ON K8V 5P8 Phone: 613-323-5199 eggsmarttrenton@gmail.com www.locations.eggsmart.com Restaurant

## FAMILY FARMS CHICKEN & MORE STORE

Yolanda Ellis/Tim Klompmaker 367 Dundas St. West, Trenton, ON K8V 3S2 Phone: 613-651-9775 familyfarmschicken@hotmail.com www.familyfarmschicken.ca Food, Retail

## HOSELTON STUDIO LIMITED

99 Dufferine Ave, Trenton, ON K8V 5R7 Phone: 905-355-3933 jan@hoseltons.com www.hoselton-studio-limited. business.site Awards, Art. speciality gifts

#### **INK CISIVE**

Jan Hoselton

Charles Lucas Trenton, ON K8V 1Y6 Phone: 613-438-1775 inkcisive93@gmail.com Mobile tattoo services

## **KENTARCH SECURITY**

Basil Chatha 18 Stockdale Rd, Trenton, ON K8V 5P6 Phone: 1-844-723-8113 info@kentarch.ca www.kentarch.ca Security

#### **KINZA HOLDINGS**

Safir Babar (CEO)
18 Stockdale Rd,
Trenton, ON K8V 5P6
Phone: 1-844-806-6622
info@kinza.ltd
www.kinza.ltd
Management of commercial properties

### **LADY BRAZEN STUDIOS**

Briana Godden
Trenton, ON K8V 6E5
Phone: 613-848-2967
briana.godden@hotmail.com
www.lady-brazen-studios.square.site
Art, murals, custom illustration, logo
design, portraiture

## **MAPCO PLASTICS**

Naseer Babar 18 Stockdale Rd, Trenton, ON K8V 5P6 Phone: 1-844-919-1444 info@mapco.ca www.mapco.ca Packaging

## **QUINTE ADULT DAY PROGRAM**

Amy Cooney
103R-15 Victoria Avenue,
Belleville, ON K8N 1Z5
Phone: 613-847-0008
quinteadultdayprogram@outlook.com
www.quinteadultdaypro.ca
Adult day program specializing
in persons with Atzheimer's
and Dementia

## **R&M SECURITY**

Ryan Reynolds &
Patrick Macdougall
Quinte West, ON K0K 3E0
Phone: 613-212-5990
admin@rmsecuritysolutions.com
www.rmsecuritysolutions.com
Alarm systems

#### **RED'S DINER**

Tara O'Grady/Laura Shortall 2223 Hamilton Rd, Trenton, ON K8V 5P8 Phone: 613-392-1733 redsdiner3921733@gmail.com Restaurant

## STERSBURY STAFFING

Ameer Babar 18 Stockdale Rd, Trenton, ON K8V 5P6 Phone: 1-844-723-7122 info@stersbury.ca www.stersbury.ca Staffing services

#### **THRYV**

Cole Craine
Port Hope, ON L1A 0E8
Phone: 972-453-3615
cole.craine@thryv.com
www.thryv.com
Business managment software

## TRENTON BEAUTY BAR

Jessica Evans 30 Market Square, Trenton, ON K8V 3V5 Phone: 613-394-4444 trentonbeautybar@gmail.com Beauty. esthetic & spa services

## WENDY KELLAR FINANCIAL PLANNER

Wendy Kellar Trenton, ON K8V 5P6 Phone: 613-398-1394 wendy@kellarfinancial.com www.wendykellar.ca Financial planning



30 Market Sq., Trenton, ON

613-394-4444